

Covenant Transportation Group, Inc. – 3rd Quarter 2016 Financial Statistics

Last year information is either: 1) the average for the third quarter or 2) the end of the quarter of September 30, 2015.

Fleet Information

- Teams – averaged 996 teams (or 38.3% of total fleet) during the quarter versus 966 (or 35.5% of total fleet) last year
- Average age of tractors – 1.7 years versus 1.7 years last year
- Average age of trailers – 4.3 years versus 5.0 years last year
- Owner operators – Ended the quarter with 227 and averaged 230 – accounted for 10.1% of the miles this quarter versus 9.5% of the miles last year
- Open trucks, including wrecks – Averaged 6.4% this quarter versus 4.6% last year

Balance Sheet and Cash Flow Information

- Cash flow from operations - \$17.7 million versus \$21.7 million last year
- Capital expenditures, net of proceeds from dispositions - approximately \$34.7 million net during the quarter
- Cash and cash equivalents - \$5.0 million versus \$14.0 million last year
- Average receivable days outstanding – 30.2 days versus 32.6 days last year
- Available borrowing capacity under our revolving credit facility - \$47.6 million versus \$61.6 million last year
- Balance sheet debt and capital lease obligations, net of cash - \$218.1 million versus \$221.7 million last year
- Balance sheet debt and capital lease obligations, net of cash to total capitalization ratio – 49.2% versus 53.4% last year
- Off balance sheet debt - \$20.1 million versus \$21.5 million last year, including the residual portion of leases where we have trade back arrangements
- Tangible book value per basic share - \$12.38 versus \$10.74 last year

Other Information

- Revenue equipment rental expense – \$2.7 million during the quarter compared to \$3.1 million last year
- Total truck miles decreased 4.5% versus a year ago while total average trucks decreased 4.3% versus a year ago
- Deadhead percentage – 9.9% versus 10.0% last year
- Average length of haul – 887 miles during the quarter versus 983 miles last year

Operating Subsidiary Information

	Average Trucks	Avg Truck Change Vs. Q3-2015	Length of Haul	3 rd Quarter 2016 Percent of Asset-Based Freight Revenue	Revenue Change Vs. Q3-2015
Covenant Transport	1,326	-5%	1,049	62%	-2%
SRT	908	-8%	711	28%	-16%
Star Transportation	368	11%	717	10%	13%