

Covenant Transportation Group, Inc. – 2nd Quarter 2016 Financial Statistics

Last year information is either: 1) the average for the second quarter or 2) the end of the quarter of June 30, 2015.

Fleet Information

- Teams – averaged 1,007 teams (or 39.0% of total fleet) during the quarter versus 951 (or 35.3% of total fleet) last year
- Average age of tractors – 1.7 years versus 1.8 years last year
- Average age of trailers – 4.5 years versus 5.3 years last year
- Owner operators – Ended the quarter with 221 and averaged 221 – accounted for 9.8% of the miles this quarter versus 8.8% of the miles last year
- Open trucks, including wrecks – Averaged 6.2% this quarter versus 4.0% last year

Balance Sheet and Cash Flow Information

- Cash flow from operations - \$12.9 million versus \$22.2 million last year
- Capital expenditures, net of proceeds from dispositions - approximately \$22.4 million net during the quarter
- Cash and cash equivalents - \$8.4 million versus \$23.8 million last year
- Average receivable days outstanding – 30.9 days versus 33.2 days last year
- Available borrowing capacity under our revolving credit facility - \$54.9 million versus \$50.0 million last year
- Balance sheet debt and capital lease obligations, net of cash - \$197.8 million versus \$139.3 million last year
- Balance sheet debt and capital lease obligations, net of cash to total capitalization ratio – 47.4% versus 41.6% last year
- Off balance sheet debt - \$19.9 million versus \$41.1 million last year, including the residual portion of leases where we have trade back arrangements
- Tangible book value per basic share - \$12.07 versus \$10.72 last year

Other Information

- Revenue equipment rental expense – \$2.8 million during the quarter compared to \$3.0 million last year
- Total truck miles decreased 7.3% versus a year ago while total average trucks decreased 4.1% versus a year ago
- Deadhead percentage – 10.3% versus 9.9% last year
- Average length of haul – 914 miles during the quarter versus 992 miles last year

Operating Subsidiary Information

	Average Trucks	Avg Truck Change Vs. Q2-2015	Length of Haul	2 nd Quarter 2016 Percent of Asset-Based Freight Revenue	Revenue Change Vs. Q2-2015
Covenant Transport	1,332	-5%	1,052	61%	-5%
SRT	892	-8%	788	30%	-13%
Star Transportation	360	10%	712	9%	7%